

FOR IMMEDIATE RELEASE



Grindstone Partners announces a major new contract award for its portfolio company, Fulcrum IT Services

ALEXANDRIA, VA December 3, 2016 —The General Services Administration under the One Acquisition Solution for Integrated Services (OASIS) Contract has awarded **Fulcrum IT Services** (Centreville, VA) a five-year, \$168 million task order in support of the Joint Improvised-Threat Defeat Organization (JIDO) Global Situational Awareness (Global SA) Program.

Fulcrum will provide the Joint Improvised-Threat Defeat Organization (JIDO) with professional service personnel to research and analyze the global operational environment. These services will enable Combatant Commands (CCMDs) to research anticipated threats and develop analyses to identify priorities to combat Improvised Threats to the Warfighter and partner organizations. In support of the JIDO GSA mission, Fulcrum provides advanced situational awareness, strategic planning, and training services. Work will be performed primarily in the National Capital Region, with the capability to support the mission worldwide.

“Fulcrum and our teammates are committed to protecting our Warfighters, a primary mission of JIDO,” stated Fulcrum’s CEO, Jeff Handy. “We are proud to partner with them in this effort.” This award further expands Fulcrum’s Analytic, Counter-terrorism, Training, and Strategic Planning Support credentials throughout the DoD and Federal Agencies. We remain dedicated to providing JIDO and our Service Men and Women the high level of service they deserve.”

Fulcrum has been an investor-owned company since 2010 when **Grindstone Partners** and **Boyne Capital Partners** of Miami, FL partnered with senior management to acquire the company from its previous majority owner.

Fulcrum IT Services is a leading contracting company based in Centreville, Virginia. It provides pivotal solutions and services primarily for customers in the defense, intelligence, federal and healthcare sectors. Fulcrum provides an array of services including Intelligence Analysis, Strategic Planning,

Training, Research and Development, Software and Systems Development, Cloud Computing, Data Management, Cybersecurity, Data Fusion, and Advanced Technology and Research. At Fulcrum, our client's success depends on our pivotal performance. Visit www.FulcrumCo.com.

Grindstone Partners is a Virginia based private equity firm that partners with management teams to create extraordinary shareholder value in small and mid-sized companies. The firm brings its extensive operational, growth, M&A and turnaround experience and its far-reaching network of resources to its portfolio investments. Grindstone invests in profitable companies with high growth potential and revenue between \$10 million and \$100 million and pursues add-on acquisitions for its existing portfolio companies. Visit www.grindstonepartners.com.

Boyne Capital Partners is a Florida-based private equity firm focused on investments in lower middle market companies. Founded in 2006, Boyne has successfully invested in a broad range of industries, including healthcare services, consumer products, niche manufacturing, business & financial services, and government contracting among others. Beyond financial resources, Boyne provides industry and operational expertise to its portfolio companies and partners with management to drive company performance and growth. We specialize in providing the capital necessary to fund corporate growth and facilitate owners and shareholders' partial or full exit; approximately 50% of our transactions have been recapitalizations of owner operated businesses with the remainder being corporate divestitures, restructurings or special situation opportunities. Visit www.boynecapital.com.